

Costpoint Essentials

Everything you need to win more and grow more in today's government contracting environment

The Deltek Cloud offers you:

- Always current Costpoint Essentials versions – no need for IT involvement in maintaining or upgrading your ERP
- No capital expenditures for hardware and server software, and lower operating costs
- Reduced deployment times
- Full disaster recovery, data backup/restore and business continuity
- A secure, high availability architecture with 24/7 monitoring
- A dedicated Deltek cloud operations team focused solely on your applications
- Industry leading, high performing Amazon Web Services cloud infrastructure

Full project lifecycle

Regardless of your company's size, you want a connected organization with visibility across– and control throughout– the entire project lifecycle. You could stitch together narrow stand-alone business development, project management and financial reporting tools– but such a patchwork of systems means inefficient processes, unreliable data and costly, cumbersome administration. Clearly, that's a shaky foundation for a growing company like yours. Yet a comprehensive enterprise-wide solution to tie it all together typically means heavy up-front investments in costly infrastructure and the ongoing expense of personnel to maintain it– a big hit to a growing company's cash flow. Until now it was cost prohibitive and time consuming for growing government contractors to successfully acquire and implement a solution across the entire project lifecycle.

What if...

What if a single solution could bring your company together– without needing the sophisticated IT infrastructure and dedicated personnel? What if the enterprise resource planning solution usually found only in large contractors was available for you? You wouldn't have to sacrifice the capabilities you need just to get a solution you can manage, or make tough choices about which departments to fix and which to make wait. What if you had the same technology advantage as your large competitors– without the same overhead?

Proven and purpose built

Costpoint Essentials puts the proven capabilities of Deltek Costpoint™– the most widely used project accounting and management solution in the industry today– within easy reach for your growing business. Costpoint is the only solution purpose-built for the unique needs of today's government contracting organizations– turning “what if” into a reality for contractors of practically any size. Through cloud-based software-as-a-service (SaaS), Costpoint Essentials provides the visibility, control and insight your growing firm needs– without the drain on cash, the hassles of on-site infrastructure, and the headaches of ongoing maintenance.

Why the Deltek Cloud?

Cloud-based solutions like Costpoint Essentials are deployed in a secure environment, accessed through the web and backed by the industry leading cloud infrastructure provider Amazon Web Services. Solutions in the cloud are accessible from anywhere, highly secure and always up-to-date on the latest Costpoint Essentials version. Best of all, the solution is managed for you– so you avoid the hassles of hardware, software updates, data back-ups and security monitoring.

The Deltek Cloud



Easy, simple, secure

Now with Costpoint Essentials, you don't have to stay shackled to outdated tools or adapt to something that just doesn't fit. Inefficient manual tools lead to errors and stifle growth, and narrow departmental solutions disconnect both people and information. Vast on-site application suites force you to take on more than you can handle, and generic cloud-based applications don't come close to the unique needs of project-based businesses like yours. But Costpoint Essentials is the perfect fit, delivering the crucial tools you need in a solution that's easy to buy, simple to own and secure to access no matter where you are.

Easy to acquire

Acquiring large-scale software applications is disruptive for organizations of any size—bringing arduous capital budgeting, resource-intensive readiness of servers and infrastructure, and cash-intensive licensing. Costpoint Essentials eliminates the

typical purchasing hassles of most comprehensive business solutions and is available in two convenient packages.

- Flexible subscription pricing is cash-flow-friendly, avoiding heavy up-front capital investment by spreading an economical monthly expense over time.
- Costpoint Essentials' proven best-practice model delivers the essential capabilities to connect the entire project team—with flexibility to easily add other modules as you need them. Whether you need a core project accounting solution or want to automate the whole project lifecycle from business development to the shop floor, our flexible and convenient offerings make Costpoint Essentials easy to acquire.
- Because there's no infrastructure to purchase or prepare, Costpoint Essentials is available to you faster – avoiding the long preparation phase found in most onsite deployments—so it doesn't divert the attention of scarce IT resources or dampen the enthusiasm of an eager organization.

World Headquarters:

United States

2291 Wood Oak Drive
Herndon, VA 20171-2823
800.456.2009

Worldwide Locations:

Belgium

+32 (0) 2 709 2191

Denmark

+45 35 27 79 00

Germany

Frankfurt am Main
+49 6967733106

The Netherlands

+31(0)30 7430014

Norway

+47 22 01 38 00

Sweden

+46 (0)8 587 077 00

United Kingdom

London
+44 (0)20 7518 5010

deltek.com

info@deltek.com

Simple to own

Owning a comprehensive business management system typically means you need skilled experts to maintain the infrastructure— backing up data, ensuring security, installing patches and managing upgrades. This effort sacrifices IT’s focus on more important work, and stretches the expertise of scarce and overworked resources. Costpoint Essentials is in the cloud—so you eliminate your ownership costs and maintenance responsibilities, while receiving higher quality-of-service than you can ask of your own IT team. Our singular focus is on maintenance and support of your crucial Costpoint Essentials solution, making your ownership practically “hands free”. Deltek’s dedicated experts work 24/7 to keep Costpoint Essentials current with the latest version updates, monitor security, create back-ups and even upgrade the underlying infrastructure.

Simple ownership also means you’re not boxed in by rigid tools— you can make changes whenever you need to. Costpoint Essentials is the most flexible management system available to government contractors and even in the cloud, it’s still exclusively yours. You can modify views, build custom reports or adapt workflows— before you “go live,” or at any time thereafter. You’re also not pinned down by inflexible licensing that forces you to purchase more seats than you need or more capabilities than you want, just to hedge against future growth. Flexible subscriptions let you choose the term that meets your level of commitment, add users when needed, and expand with additional modules when you’re ready.

Available and secure

Entrusting your growing professional services operation to the Deltek Cloud doesn’t mean putting your firm’s data at risk. Deltek’s unwavering commitment to support and security makes Costpoint Essentials available any time to anyone in your firm who needs it— and keeps your information safe from anyone who shouldn’t have it. Deltek’s cloud-based data-center assures a level of accessibility and security that any on-site IT department would be hard-pressed to match.

- **Accessibility** - Secure access is directly through any basic internet connection— no need for your users to fumble with a cumbersome or occasionally-blocked VPN. Redundant servers, automatic fail-over, and multiple forms of back-up power enable an “always on” environment that’s there when you need it. Constant monitoring is perpetually on the lookout for potential issues, and round- the-clock personnel are on-site 24/7 to quickly resolve any problems. Even in case of an unforeseen disaster, intra-day back-ups to a secondary data-center mean your information is still available.
- **Security** - Stringent security safeguards mitigate concerns about potential vulnerability and give you peace-of-mind that even in the cloud, your information is safe. Your part of the Deltek Cloud is yours alone— unlike other cloud-based solutions that comingle your data among that of other firms. Deltek’s data-center is locked down not only by physical security, but also by the most current and advanced malware and anti-virus tools. Even personnel are rigorously trained to follow documented security policies and procedures. Deltek calls on unbiased third-parties to conduct periodic vulnerability testing.

To learn more, visit www.deltek.com/cloud

Deltek is the leading global provider of enterprise software and information solutions for professional services firms and government contractors. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. 18,000 organizations and 2 million users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, optimize resources, streamline operations, and deliver more profitable projects. Deltek – Know more. Do more.® deltek.com