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Costpoint 7 Health Check and Readiness Assessment

Prepare for your Costpoint 7 upgrade with Deltek Consulting

Deltek Costpoint 7 is a major release for Deltek's industry-leading enterprise management software solution, designed specifically to meet the business needs of sophisticated project-driven organizations. Deltek Consulting can help you prepare for your Costpoint 7 upgrade by providing a customized readiness assessment to ensure a successful deployment.

About Costpoint® 7

The new release offers numerous enhancements, including:

- **Project Enhancements**: ACRN/WAWF improvements, restricting revenue for closed periods, status on open billing detail report, and billing rounding

- **Accounting Enhancements**: Cash receipts pre-processor, fixed asset pre-processor, positive pay functionality, and vendor master pre-processor

- **People Enhancements**: Pro-rate capabilities for timesheets, print checks in alpha order, leave reconciliation, and local tax ceiling limit

- **Materials Enhancements**: Upgrade PO Voucher pre-processor, download UID and RFID from 3rd party label generation, update sales order entry to use project revenue setup, add new MPS consumption option, and add UID functionality to manufactured parts (FAR 45)

- **Administration Enhancements**: Common label customization, UI Profile Manager, content Management Integration, and job server usability

As a result, you gain these significant benefits with Costpoint 7:

- **"One Version of the Truth":** The technology and integration enhancements enable Costpoint to serve as the *system of record* for our customers – where information from other systems and applications can seamlessly integrate with Costpoint. This enables the entire organization to work off one version, instead of stove-piped applications that can't communicate with each other or share information.

- **Improved Productivity:** User interface improvements make it easier for new employees to learn to use Costpoint – greatly reducing learning curves, so new employees can be up-and-running quickly. Long-time users will benefit from the navigation improvements, personalization options, a familiar information architecture, and multi-tasking capabilities. The integration capabilities also improve productivity by reducing the need to re-key information – leading to improved data accuracy.

- **Easier to Maintain & Upgrade:** The Costpoint product family is moving towards combining the solutions into a common enterprise platform containing a user interface tier, system admin services, extensibility utilities and a process orchestration tier. As a result, it will be easier to maintain, upgrade and implement not only Costpoint but also the products in the Costpoint family (Time & Expense, CRM, etc.).

We strongly encourage customers to take advantage of these benefits and move to Costpoint 7 as soon as possible. Deltek Consulting can work with you to review how your organization implemented Costpoint, and how to provide the best return on investment when moving to Costpoint 7.

A Knowledgeable Consulting Team

Deltek Consulting has the knowledge to help customers like you reap the benefits of Deltek Costpoint 7. When working with our expert consulting team, you will receive:

- **First-hand Access to Costpoint 7 & the Development Team:** Deltek Consulting has been working closely with the development team to understand every enhancement in this release. Our consultants have been extensively trained on the technical and functional improvements in Costpoint 7 by the team that created and coded them. As a result, they are ready to use that knowledge to benefit our customers as soon as the release is made available.

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- **15+ Years of GovCon Experience:** Deltek consultants have over 15 years of Government Contracting experience on average. As a result, they understand the unique challenges government contractors face, how Deltek tools can best be used, and how to leverage Deltek solutions to help you automate complex processes to improve win rates, increase project visibility, manage cash flow, and reduce the cost of compliance.

- **360 Degrees of Support:** When upgrading to Costpoint 7, the consultants doing the upgrade and the Customer Care team answering your calls are all from Deltek. That means there is one party ultimately responsible for the success of your critical project. Deltek can provide you with 360 degree support for every phase of your upgrade – evaluating what currently works (and doesn't) in your current implementation, taking advantage of the new enhancements, and maintaining the solution with compliance updates and customer support.

About the Costpoint 7 Health Check and Readiness Assessment

Deltek Consulting provides customers advice and assistance in three distinct areas: Process, Functional/ Technical, and Training. Deltek Consulting is uniquely positioned to provide a corporate assessment for our customers to assist in planning when, where, and how to upgrade successfully to Costpoint 7.

As the Costpoint 7 release becomes more imminent, Deltek Consulting will assist our customers in deploying the recommendations we mutually agreed to during the assessment project.

Deltek Consulting can also help upgrade products, install new products, extend the capabilities of Costpoint and perform product-to-product integrations.

The Costpoint 7 Health Check and Readiness Assessment includes:

- **Technical Review and Recommendation:** This includes evaluating your current hardware, recommending improvements to your IT infrastructure, addressing any performance issues or system risks, and making the upgrade to Costpoint 7. The Deltek Consulting team can also recommend ways to re-purpose existing hardware.

- **Process and Functional Services Review and Recommendation:** This includes reviewing main business processes against industry best practices for areas such as setting up new projects, allocating expenses, and billing processes. Additionally Deltek Consulting can help improve your month-end close processes in areas like performing pool maintenance, posting indirect rates, managing intercompany receivables, and reconciling the general ledger. The move to Costpoint 7 is also a great time to evaluate and improve other areas of your implementation, such as rolling out multi-company or multi-currency capabilities.

- **Education and Change Management Recommendation:** This assessment will include change management recommendations, customized training proposals, and expert advice on how to ensure that your team is ready to deploy and leverage Costpoint 7.